

7th Annual

RealShare NEW JERSEY

October 16, 2008

Teaneck Marriott at Glenpointe
\$275 for the first registrant
\$195 each additional registrant

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Where are the Opportunities in Today's Down Market?

A special luncheon panel at the 7th Annual **RealShare NEW JERSEY** will bring together leading representatives of each trade association behind the behind the New Jersey Smart Growth Economic Development Coalition on October 16th at the Marriott Glenpointe in Teaneck, NJ.

Eighteen months ago, a dozen real estate-related trade associations formed the Smart Growth Economic Development Coalition to address "twin crises." On the demand side, they sought out to tackle the outmigration of residents and businesses to neighboring states. On the supply side, they confronted the new reality of a fully buildout state that will rely on smart growth redevelopment to house future growth when the demand problem is solved. The result? A 12-bill legislative "stimulus package" to address problems with economic development (business attraction and retention) and smart growth real estate development.

Panel Speakers Include:

- **Ted Zangari**, Founder - New Jersey Smart Growth Economic Development Coalition
- **Dianne Brake**, President - Plan Smart New Jersey
- **Bob Delia, Chair**, Government Relations Committee - International Council of Shopping Centers-New Jersey Chapter
- **Timothy Comerford**, President - CoreNet Global
- **Conor Fennessy**, VP of Government Affairs - New Jersey Apartment Association
- **David Houston**, President - Society of Industrial and Office Realtors - New Jersey Chapter
- **George Jacobs**, Immediate Past President -



Ted Zangari
New Jersey Smart Growth Economic Development Coalition



George Jacobs
Counselors of Real Estate New Jersey Chapter



Dianne Brake
Plan Smart New Jersey



Michael McGuinness
New Jersey NAIOP



Timothy Comerford
CoreNet Global



Gil Medina
New Jersey Chamber of Commerce



Bob Delia
International Council of Shopping Centers-New Jersey Chapter



Stephen Santola
Downtown New Jersey

Counselors of Real Estate - New Jersey Chapter

- **Michael McGuinness**, Chief Executive Officer - NJ-NAIOP
- **Gil Medina**, Trustee - New Jersey Chamber of Commerce
- **Stephen Santola**, Executive Board Member - Downtown New Jersey
- **Timothy Touhey**, Executive Vice President - New Jersey Builders Association

With its full-featured agenda **RealShare New Jersey** will also feature Keynote address on Economic Development by New Jersey Governor **John S. Corzine**, Inside the Real Estate Mind of New Jersey Sports and Exposition Authority Chairman **Carl Goldberg** as well panel discussions on the overall state of leasing, investment and development in the New Jersey area forecasts for the office and industrial property sectors, finding clarity in the capital markets, the New Jersey Smart Growth Economic Development Coalition and more.

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