

Jeffry F. Mullen

Mr. Mullen's professional credentials include over 30 years of corporate real estate experience in the Northeast. In 2009, he joined Summit Realty LLC, a full service real estate firm assisting retailers with their expansion plans in the New Jersey area.

Prior to joining Summit Realty LLC, Mr. Mullen served as First Vice President of Amalgamated Bank in New York, where he was responsible for establishing a real estate department, developing a market strategy and securing retail branch sites in the tri-state area. Before joining Amalgamated, Mr. Mullen served in real estate development for both Starbucks Coffee Company and Hallmark Cards. Key responsibilities included:

- Market development, strategic planning, site selection, and survey analysis;
- Management of broker relationships and broker performance and selection;
- Lease renewals, remodels, expansions;
- Review of under-performing assets, and potential closures;
- Negotiation of LOIs and leases to meet and exceed internal financial standards;
- Coordination with Architect, Engineer and Construction partners;
- Management of the entitlement process;
- Creation and optimization of long-term lease asset value.

A member of the International Council of Shopping Centers since 1989, Mr. Mullen holds a bachelor's degree from Marist College, as well as a New Jersey Real Estate Salesperson's License.